



**International Naples Sabot Association
August 9, 2018 at 1200
Board of Directors Meeting
Long Beach Yacht Club
MINUTES**

1. **Call to Order** – Commodore Danny North called the meeting to order at 1200 PDT.
2. **Roll call** was taken and there was a quorum.

Board Members:

Danny North	Commodore
Michael Sentovich	Vice Commodore
Tom Dessel	Chief Measurer
Sherri Campbell/One Design Mgmt	Executive Secretary
Kathy Weishample	Alamitos Bay Fleet Senior
Christina Mansour	Alamitos Bay Fleet Junior
Debbie Benedict	Balboa Bay Fleet West Junior
Nancy Mellon	Balboa Bay Fleet West Senior
Jill Powell	Coronado YC Fleet
Edmundo Escobar	Mission Bay Fleet Junior
Chris Busch	San Diego Bay Fleet Junior
Brian Stanford	Southwestern YC Fleet

Board Members Not Present:

Daniel Hodge	Staff Commodore
Nikki Majernik – proxy to Edmundo Escobar	Treasurer
Betty Becker-proxy to Nancy Mellon	San Diego Bay Senior Fleet
Gary Pearson	Mission Bay Fleet Senior

Board Positions Not Filled

Dana Point Fleet

Also present: Tom Newton, Alamitos Bay Fleet Measurer

3. **Approval of Minutes of March 18, 2018 Board of Directors Meeting**
4. **Commodore's Report** – Danny North noted that the class is in good shape financially and organizationally. We still need to work on ways to streamline the measurement processes. Future championship dates and venues need to be confirmed.
5. **Treasurer's Report** – On behalf of treasurer, Nicki Majernik, Sherri presented the financial statements (see attached) as of July 31, 2018. She noted that dues income is running consistent with prior years and that current year overall income and expenses are expected to be on budget. The purchase of the five year

supply of Sabot II trophies was completed earlier in the year. The stock is stored in the class office and will be expensed annually as appropriate.

6. **Office Report** – Sherri reported that the new online membership system is working well and will be even smoother next year as members are used to the process. The current membership stands at 373 with a target of matching or exceeding the 2017 final membership of 394. She suggested a reduction in the number of take home trophies for the Senior Sabot Nationals, noting that in 2018 the class spent \$885 on trophies which was only offset by \$420 in host fees to the class. The group agreed that this reduction is appropriate and directed Sherri to write up the new language for the necessary change to the Senior/Master/Clydesdale Championship Regatta trophy section in the Class Rules.

7. **Chief Measurer's Report** – Tom Dessel presented his written report (see attached). He added the suggestion that in the future, only new sails should be measured and any sail already with an official INSA stamp would be considered as approved. He noted that in future further clarification is needed regarding the language for the attachment of hull corrector weights, types of weights allowed for skipper correction weights and the placement of those weights. The Rules Committee was tasked with follow up on this item. Tom noted that there are some boats (Restoration Hardware boats, etc) still to be measured for certification. He will provide an update on those at a later date. Open discussion followed on the interpretation of the ¼" maximum movement allowed at the bottom of the mast tube. Chris Busch noted that this was an issue for many during the lead up measurement to 2018 Junior National. Tom Dessel added that the problem was typically where further modification had been done to the tube making the movement large than the ¼" allowed. The group agreed that the language in the current yacht specifications does not need to be changed. A question about struts was referred to the Measurement Committee for further investigation.

8. **a. Race Committee** – Randy Smith was on the water running the Junior Nationals. He will be asked to provide a follow up report. Sherri noted that he has provided templates for the NOR and SI for the class championships making it easier for the hosts of our championships.
b. Rules Committee – Brian Stanford reported that no official submissions have been received.

9. **New Business**

a. 2019 Championships

- i. Sr. Nationals – San Diego YC, June 8-9, 2019
- ii. Jr. Nationals – Newport Harbor YC, August 6-8, 2019
- iii. Sabot II South – ??YC, July ??, 2019 (likely July 9)
- iv. Sabot II North – ??YC, July ??, 2019 (likely July 10)
- v. Sabot II Championship – ??YC July ??, 2019 (Southern venue, likely July 17)

Kathy Weishample requested that the **2020 Senior Nationals** set for Alamos Bay YC be held in July rather than in June.

b. 2018-2019 Meeting Schedule

0900 November 4, 2018 – Mission Bay YC: Jr. Commodores Regatta
0900 January 2019 – Alamos Bay YC: Junior Invitational
0900 March 10, 2019 - Newport Harbor YC: Spring Gold Cup
???? August 8, 2019 - Newport Harbor YC: Junior Sabot Nationals

10. **Officer Nominations** – Commodore, Danny North proposed the following slate:
Commodore – Michael Sentovich
Vice Commodore – John Fretwell

Treasurer – Jeff Hatter
Staff Commodore – Danny North

The slate as presented was approved.

11. Adjourn Meeting – Danny North thanked everyone for their participation and adjourned the meeting at 1259 PDT.

International Naples Sabot Association

BALANCE SHEET

As of July 31, 2018

	TOTAL
ASSETS	
Current Assets	
Bank Accounts	
Checking - Union Bank new	7,867.79
PayPal	14.32
Union Bank Checking	0.00
Total Bank Accounts	\$7,882.11
Accounts Receivable	
Accounts Receivable	1,965.00
Total Accounts Receivable	\$1,965.00
Other Current Assets	
Prepaid Expense	5,944.00
Undeposited Funds	0.00
Total Other Current Assets	\$5,944.00
Total Current Assets	\$15,791.11
TOTAL ASSETS	\$15,791.11
LIABILITIES AND EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
Accounts Payable	0.00
Total Accounts Payable	\$0.00
Other Current Liabilities	
Due to SCWSA	0.00
Future Memberships & Regs.	0.00
Total Other Current Liabilities	\$0.00
Total Current Liabilities	\$0.00
Total Liabilities	\$0.00
Equity	
Equity	15,207.47
Retained Earnings	-1,222.00
Net Income	1,805.64
Total Equity	\$15,791.11
TOTAL LIABILITIES AND EQUITY	\$15,791.11

International Naples Sabot Association

PROFIT AND LOSS COMPARISON

January - July, 2018

	TOTAL	
	JAN - JUL, 2018	JAN - JUL, 2017 (PY)
Income		
Additional Boat Registration	90.00	30.00
Boat number	75.00	90.00
Donations	0.00	110.00
Fleet dues	325.00	300.00
Merchandise	60.00	0.00
Plans	50.00	75.00
Primary dues	8,730.00	9,490.00
Primary dues after July XX	0.00	210.00
Primary Dues After May 1	3,700.00	2,050.00
Primary Dues New Members	90.00	390.00
Total Primary dues	12,520.00	12,140.00
Sabot II entry	820.00	750.00
Senior Nat'ls entry	420.00	690.00
Yearbook Publication	1,025.00	1,300.00
Total Income	\$15,385.00	\$15,485.00
Cost of Goods Sold		
Cost of Goods Sold	410.38	47.95
Total Cost of Goods Sold	\$410.38	\$47.95
GROSS PROFIT	\$14,974.62	\$15,437.05
Expenses		
Bad cks & Bank fees	6.00	0.00
Insurance	1,105.00	1,105.00
Junior Nat'ls	0.00	0.00
Participation trophies	217.00	0.00
Trophies	985.00	990.00
Total Junior Nat'ls	1,202.00	990.00
Measurement	0.00	0.00
Boat decals	0.00	134.49
Total Measurement	0.00	134.49
Office Management Fee	5,250.00	5,250.00
Office Supplies	20.00	0.00
Online Registration Fees	229.54	-95.59
Postage	486.41	205.98
Sabot II Regatta	648.02	485.73
Senior Nat'ls	0.00	0.00
Participation Gift	62.00	0.00
Trophies	885.00	989.00
Total Senior Nat'ls	947.00	989.00
Travel Expenses	83.93	173.33
US Sailing	190.00	156.75
Website Maintenance	55.93	215.35

	TOTAL	
	JAN - JUL, 2018	JAN - JUL, 2017 (PY)
Yearbook	2,945.15	2,936.28
Total Expenses	\$13,168.98	\$12,546.32
NET OPERATING INCOME	\$1,805.64	\$2,890.73
NET INCOME	\$1,805.64	\$2,890.73



08/07/2018 Chief Measurer Report

Measurement Equipment:

- Aluminum blade template - #1, #2, #3, #4 - #4 has been assigned to the INSA office.
- Hull template [5 parts] - #1, #2, #3, #4 - #4 to be assigned to the INSA office.
- Scales [2 digital] Require minor modification.

Junior Sabot Nationals 2018 – LBYC

- Measured 145 boats & gear at six various venues.
- Qualified entries -120 boats & skippers
- Sails measured & INSA stamp on all sails.
- Mast can lower attachment pin forward & aft movement not-allowed.
- Substitution of a different boat during measurement w/ no prior notice.

INSA – Measurement / Inspection Items:

- Fixed corrector weight attachment method – Point of attachment bonded to hull.
- Skipper corrector weight location / Attachment method
- Mast step bolts in aluminum frame must be secure – no movement.
- Mast tube modification for forward/aft movement not-allowed.
- Bilge pump installation – Noted on inspection form.
- Stern thwart – size/material/thickness – Conforms to stern thwart specifications
- USCG – PFD – Conform to the specification or allow non-USCG
- Hull number in the boat – method of marking so it is clear view.
- Mast – wood / aluminum /composite – Type of material noted on inspection form.
- Boom – wood/aluminum/composite – Type of material noted on inspection form.
- Mast maximum clearance – O.D. of the mast to the mast can I.D. / spacer or sleeve.

Class Rules – Revised August 11, 2017

- 8. E Insert guidelines on the location & method of attachment for corrector weight.
- 8. F Insert guidelines on the location & method of attachment for Skipper weight.

Measurement Certificates:

- Prior boats that have been assigned an INSA number are being processed.

Sabot Builder Status:

- Bedford Boats, San Diego – Currently an INSA approved builder.
- Shock Boats, Santa Ana – Currently not an INSA approved builder.
- Phoenix Boats, Santa Ana – Currently not an INSA approved builder.